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Benchmarking Food Crop Diversity in Southern Africa: The Case of Potatoes and Potato Products 1961-2010 --Manuscript Draft--

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| Abstract: | <p>No other region in the world is experiencing the pressures on food production and utilization like Sub-Saharan Africa. With growth rates for population over 2.0%/yr in many countries and urban consumers often eager to diversify their diets, new markets are also opening up. Given these developments, growers, traders and governments are seeking out new ways to capitalize on these developments. This paper examines the evolution of growth rates in potato production, utilization and trade in Southern Africa over nearly the last half century using FAO annual secondary data. After highlighting the different roles that potatoes have played in crop diversification across the sub-region, the paper identifies some key issues for future research as well as some opportunities for industry both large and small.</p> <p>Ninguna región en el mundo enfrenta las presiones sobre la producción e utilización de alimentos que desafían Africa Sub-Sahariana. Con tasas de crecimiento anual poblacional encima de 2,0% en muchos países y con consumidores urbanos con ganas de diversificar sus dietas, nuevos mercados están abriendo. Dado esta situación, productores, comerciantes y gobiernos están interesados en aprovechar dichas tendencias. Este artículo examina la evolución de las tasas de crecimiento de la producción, utilización y comercio de la papa en Africa del Sur durante casi el ultimo medio ciclo utilizando los datos de la FAO. Despues de subrayar los diferentes papeles que la papa ha tenido en la diversificación agricola a lo largo de la sub-region durante ese periodo, se identifica algunos temas clave para futuras investigaciones además de algunas oportunidades para la industria tanta grande como pequeña.</p> |

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2 **Benchmarking Food Crop Diversity in Southern Africa:**
3 **The Case of Potatoes and Potato Products 1961-2010**

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19 **Abstract** No other region in the world is experiencing the pressures on food production and utilization like Sub-Saharan Africa. With growth rates for population over 2.0%/yr in many countries and urban consumers often eager to diversify their diets, new markets are also opening up. Given these trends, growers, traders and governments are seeking out new ways to capitalize on these developments. This paper examines the evolution of growth rates in potato production, utilization and trade in Southern Africa over nearly the last half century using FAO annual secondary data. After highlighting the different roles that potatoes have played in crop diversification across the sub-region, the paper identifies some key issues for future research as well as some opportunities for industry both large and small.

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28 **Resumen** Ninguna región en el mundo enfrenta las presiones sobre la producción e utilización de alimentos que desafían Africa Sub-Sahariana. Con tasas de crecimiento anual poblacional encima de 2,0% en muchos países y con consumidores urbanos con ganas de diversificar sus dietas, nuevos mercados están abriendo. Dado esta situación, productores, comerciantes y gobiernos están interesados en aprovechar dichas tendencias. Este artículo examina la evolución de las tasas de crecimiento de la producción, utilización y comercio de la papa en Africa del Sur durante casi el último medio ciclo utilizando los datos de la FAO. Después de subrayar los diferentes papeles que la papa ha tenido en la diversificación agrícola a lo largo de la sub-región durante ese periodo, se identifica algunos temas clave para futuras investigaciones además de algunas oportunidades para la industria tanto grande como pequeña.

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41 **Introduction**

42
43 No other region in the world is experiencing the pressures on food production and utilization like Sub-Saharan Africa (SSA). Population growth rates over 2.0%/yr in many countries represent one challenge. Breakneck urbanization constitutes another. The advent of climate change is but one more. In the wake of these developments over the next roughly twenty-five years, not only will the demand for food skyrocket but the locus of consumption will shift radically from the countryside to the cities putting enormous pressure on all participants engaged in trying to match supply and demand in the process.

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50 As dramatic as these changes are, they did not emerge overnight. Rather they represent the latest phase of a prolonged process dating back decades but that only now is coming into sharper focus. As food systems evolved over the last half century, shifts in production patterns assaulted by wars, political turmoil, natural disasters and periodic, if not

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53 recurrent, policy changes have become more common place while at the same time more problematic to fully
54 appreciate on a year-to-year basis.
55

56 In the midst of these developments and demands on local food systems, policymakers' perceptions of agriculture have
57 begun to change (Binswanger-Mkhize et al. 2011). Recurrent food shortages, the rise of international commodity
58 prices, and crop diversification in other developing country regions have raised the possibility of replicating that
59 experience in SSA. Potatoes have captured particular interest as a possible means to help meet mushrooming urban
60 food requirements, contribute to efforts to enhance food security at both the household and national level, and reduce
61 the incidence of poverty in the countryside (Thiele et al. 2010).
62

63 Growers and entrepreneurs have also shown a renewed interest in potatoes. Farmers have demonstrated an eagerness
64 to diversify food supplies at the farm level and to develop new sources of cash income (Reyes et al. 2012). The
65 private sector sees new opportunities for developing new products and markets based on potatoes (Demo et al. 2009).
66 Furthermore, while the notion of crop diversification involving potatoes in Southern Africa is not entirely new
67 (Autrey et al. 1991; Serage et al. 2002), recent trends in output, area, and yields for potatoes in SSA (Walker et al.
68 2011) have surpassed previous projections (Scott et al. 2000). After a brief review of the latest production data, one
69 analyst concluded that potato production "...in developing countries, especially those situated in sub-Saharan, as the
70 main engines of growth..." for global output of this commodity in the years ahead (Prakash 2010).
71

72 Interest in potatoes for crop diversification is particularly keen amongst the countries in Southern Africa (SA) of late
73 for a variety of reasons. Some countries such as Malawi see crop diversification in potatoes as means of reducing the
74 overwhelming dependence on maize and offsetting the need for massive imports in the case of shortfalls in domestic
75 food production (Demo et al. 2007, 2009). Others like the Republic of South Africa (RSA) have embraced potatoes to
76 help satisfy rapidly changing urban tastes and preferences that include more snack foods and as a way to diversify
77 agricultural exports (Anaya 2009; NAMC and Commark Trust 2007). The end to the 27-year civil war in Angola has
78 focused attention on rebuilding domestic food systems (FAO 2009), diversifying domestic food production to reduce
79 cereal imports (Allen et al. 2003), and offering new, more diverse, income-generating activities to poor farm
80 households in the process (Reyes et al. 2010, 2012).
81

82 A variety of different publications have examined some aspect of potato production and use in SA over the last five
83 decades. Typically, these studies have fallen into one of three types. One group have analysed global trends for
84 potatoes in which the countries of SA are given brief mention (CIP 1999, 2010; Guenther 2001; Horton 1978).
85 Others have examined these trends as part of a broader look at the evolution of food systems for potatoes in SSA
86 (Ewell 1997; Scott 1992) or in developing countries more generally that includes some brief discussion of SA
87 (Guenther 2001; Horton et al. 1984; Horton 1987; Low et al. 2007; Scott 2002; Scott and Suarez 1992; Van der Zaag
88 and Horton 1983; Walker et al. 1999, 2011). A few of these have included projections for future production, area and
89 yields with different target years (Anonymous 1995; Scott et al. 2000). A third type has examined some aspect of
90 potato production and use in one or more of the countries in SA at a particular point in time (Autrey et al. 1991; Black
91 2008; Demo et al. 2005; Emongor et al. 2004; Godfrey-Sam-Agry 1980; Gondwe 1986; Joyce 1986; Rasolo et al.
92 1987; Reyes et al. 2012; Saka 2000; Serage et al. 2002). Very few of these publications have had a specific focus on
93 trends in SA as a whole (Anaya 2009). All these previous publications have been handicapped by their shorter time
94 horizons. Few have considered potatoes in relation to the production or consumption of other food crops grown in SA.
95

96 This paper presents the results of an analysis of FAO annual secondary data and the growing body of literature on
97 potatoes in SA to identify changes in production, utilization and trade over nearly the last half century. In so doing,
98 the paper also tries to analyse the results presented for potatoes in the broader context of related information on other
99 food crops as well as trends for the potato industry in other parts of the developing world where relevant. One key
100 theme is the extent to which the long-term evolution of these trends foreshadows the most likely future scenario for
101 potato production and use in SA in the decades ahead and the associated opportunities for industry.
102

103 **Materials and Methods**

104 The analysis of growth rates in potato production and use in SA over nearly the last half century presented here
105 utilized a three-step approach as previously presented in Scott (2011) for Latin America and then further developed in
106 Scott and Suarez (2011, 2012a, 2012b) for Asia. As a first step, FAO times-series data served to estimate average
107 annual growth rates on a point-to-point basis beginning with production, area and yields for potatoes and then

108 including other crops. The use of FAO data facilitated international comparisons across countries for key potato
109 parameters and an analysis of the crop's performance versus that of other food commodities. To that end, annual
110 averages calculated for key production indicators for potatoes for the beginning (1961-63) and end (2008-10) of the
111 period under consideration anchored the analysis and estimates of growth rates over the entire 49-year period.
112 Subsequently, comparable averages for 1984-86, or roughly the mid-point in the overall time-series, were used as
113 reference points to calculate growth rates over the first (vs. 1961-63) and second (vs. 2008-10) halves of the times-
114 series in an initial attempt to determine if growth rates were slowing down or speeding up. A review of similar growth
115 rates calculated for the other major food crops in SA helped to better contextualize regional developments in the
116 potato sector over the last five decades.

117
118 A second step in this study involved tracking the rate of change in average compound growth rates (ACGRs) for
119 potato production, area harvested and yields on a more continuous basis during the last five decades. In other words,
120 as referencing a particular set of years (e.g., 1984-86) or a given sub-set of time periods is arbitrary, this study also
121 estimated, then analysed the evolution of the growth rates themselves. Hence, ACGRs for potato production and area
122 were calculated utilizing all the data for every ten-year period beginning with 1961-1971. In other words, growth rates
123 were calculated on a moving ten-year basis, i.e. 1961-1971, 1962-72, then on up to 2000-10. These growth rates were
124 then plotted to observe the changes in their trajectory over the last five decades and then examined to compare over
125 time the shifting relative importance of growth rates for area versus those for yields in relation to those for production.

126
127 As a third step, the estimated growth rates were also compared with earlier studies for clarifying the factors behind
128 these tendencies and analyzing their relative importance. In that regard, it attempts to synthesize the major findings of
129 both published and unpublished material (Scott 1995) as a means of helping to explain the trends that have been
130 quantified or qualify the growth rates presented. The combined set of growth rates, data analysis, and synthesis of the
131 related literature provide an empirical basis on which to evaluate previous projections and alternative future scenarios
132 for potatoes in SA in the decades ahead. In so doing, the paper also draws attention to the more readily apparent
133 inconsistencies and/or gaps in the data—a point of particular relevance in SA—both as a word of caution relating to
134 their interpretation and as one basis for highlighting areas for possible future research and emerging opportunities for
135 industry.

136 **Results**

137
138 Potato production in SA averaged 3.95 million metric tonnes (mt) in 2008-10 or roughly eight times the 515,000
139 metric tonnes (mt) harvested in 1961-63, nearly half a century earlier (Table 1). This absolute level of production is
140 nearly 50% less than the figures reported by FAOSTAT due entirely to a downward adjustment of the figures for
141 Malawi (see below and Appendix for details). Notwithstanding, as growth in potato production in SA surged
142 upward—particularly since the late 1990s (Fig 1), output in SA now accounts for 42% of the total for SSA.

143
144 The increase in potato output in SA resulted from an annual growth rate for potato production that averaged 4.4%/yr
145 for nearly the last 50 years. However, this overall upward trend masks the quasi-cyclical evolution of growth rates
146 over the 49-year period (Fig 1). In particular, while the overall growth rate for production slowed in the latter half of
147 the 49-year period (Table 1), the most recent trend in these growth rates displays a sharp upward tendency. The
148 moving 10-year average rose from 2.0%/yr during 1985-95 to 5.2 %/yr for 2000-10 (Table 2).

149
150 Area harvested in potatoes in SA averaged 256,000 ha in 2008-10 as increases in area were primarily responsible for
151 the growth in potato production over the last five decades (Table 1 and 2). As a result, SA accounts for 22% of SSA's
152 area in potatoes. Nevertheless, as area harvested expanded much more rapidly elsewhere in the region over the last 25
153 years (Table 1; Goossens, 2002), SA's share of regional area harvested actually fell from 38% in 1961-63 (FAOSTAT
154 accessed August 2012).

155
156 ACGRs for area harvested were generally well in excess of those for yields throughout the last half century and like
157 production followed a quasi-cyclical pattern, albeit with a much more extended decline and shaper recovery over the
158 last three decades (Fig 2). They were strong in the 1960s up to the mid-1980s, then slowed considerably in the 1990s
159 when many countries, most notably Angola, continued to be wracked by civil war or political unrest, weak
160 agricultural research and extension, and limited contact with sources of new technology (Allen et al. 2003; FAO
161 2009). By the turn of the century, ACGRs started to accelerate very rapidly reaching their apex during the interval
162 1997-2007 before cooling slightly in recent years (Table 2).

163

164 Average yields for potatoes in SA (15.5 mt/ha) remain above the continental average of 12 mt/ha largely because of
165 the RSA. With RSA as the noteworthy exception, growth rates for average yields over the last 25 years were nearly
166 flat or negative in four of six largest potato-producing countries in SA (Table 1; Fig 3). Several of those countries
167 register among the lowest average yields in all of Africa. Furthermore, growth rates for yields have turned sharply
168 negative since the mid-1990s (Table 2).

169

170 One explanation suggests as potato cultivation spread into new and/or less favourable growing areas (e.g. Angola,
171 Malawi), it simply became harder to sustain earlier growth rates in productivity. Important inputs may be in short
172 supply due to geographic isolation thereby handicapping growers' efforts to optimize yields (Demo et al. 2005; Reyes
173 et al. 2010). As a corollary, as at least some of these farmers may have taken on potato cultivation to boost household
174 food supplies and/or supplement cash incomes, they may simply have been less familiar with the crop and its
175 agronomic requirements (Demo et al. 2009).

176

177 **Concentration of production**

178

179 As growth in potato output in SSA took off during the last two decades, it nonetheless remains fairly skewed. Eight of
180 the region's 48 countries account for nearly 80% of output. Conversely, ten countries in SSA produce less than
181 10,000 mt/yr while a further 15 report producing no potatoes (Table 3). Nonetheless, potato cultivation in SSA is
182 much more diffuse than in Latin America (Scott 2011) or Asia (Scott and Suarez 2012a) where fewer countries
183 harvest most of the output.

184

185 In SA itself, three of the thirteen countries: Angola, Malawi and RSA account for over 86% of the sub-regional
186 output (Table 1). These same three countries harvest 75% of the sub-region's area in potatoes (Fig 4) as well and
187 were responsible for the overwhelming bulk of the increase in output and area over the last nearly 50 years. Three
188 other countries: Madagascar, Mozambique and Lesotho make up the better part of remaining output and area
189 harvested in the sub-region.

190

191 **Potatoes versus other major food crops**

192

193 Growth rates for potato production and area harvested have been faster than those for the five major food crops in SA
194 except sweet potatoes (Table 4). Hence, within SA, potatoes rank 5th in terms of total production among the 11 major
195 food crops. However, the level of total output for potatoes remains but a fraction of that for the most important food
196 crops grown in a region where cassava and maize frequently dominate food production. Of the 48 countries in SSA,
197 potatoes are the most important food crop in terms of total production only in Lesotho (CIP 2010).

198

199 Potato production in SA is largely concentrated above 1200m. Under highland growing conditions, the plant's
200 relatively short vegetative cycle, high yields, and adaptability have long given it a comparative advantage vis-à-vis
201 other food commodities such as maize (Dürr 1986; Saka 2000). It appears that most of the recent expansion in output
202 has taken place in highland production zones (e.g. Angola), but some observers have noted that dry season production
203 at lower altitudes in bottom lands or along receded riverbanks is a fairly longstanding practice in Malawi (Gondwe
204 1986).

205

206 **Discussion**

207

208 Within SA, trends in potato production and area harvested have been heavily influenced by RSA, Malawi, and Angola
209 as major potato-producing countries. In RSA itself, potatoes are a minor secondary crop cultivated overwhelmingly
210 for sale. As such the growth in output has been atypical. Production doubled over the last quarter century due entirely
211 to improvements in yields rather than an expansion of area (Table 1). Over that same time period, RSA's potato sector
212 went through a technical restructuring. The number of commercial farms fell by nearly 70% (hence, farm size has
213 clearly risen) as irrigated cultivation went from 50% of area to 75% (Fig.5; NAMC and Commark Trust 2007).
214 Although potatoes are harvested all year long in RSA, four of the 16 potato-producing regions: Limpopo, Eastern
215 Free State, Western Free State and Sandveld, account for some 60% of production and area.

216

217 RSA's 3.3% growth rate in potato productivity over the last half century has been among the most rapid in the world
218 (Scott 2011, Scott and Suarez 2012a). These improvements in yields have been sustained by a program of technology

219 development and transfer noteworthy for its highly effective linkages between university-based research, government
220 programs, commercial growers and industry (NAMC and Commark Trust 2007). While potato production is currently
221 carried out by some 700 technically advanced, commercial growers with an average area in potatoes of 70 ha (Prof J
222 Kirsten, U of Pretoria, personal communication), much less is known about the small, semi-subsistence growers
223 estimates of which vary from a few dozen (NAMC and Commark Trust 2007), to 1500 (Prof Kirsten), to as many as
224 300,000 as cited by Black (2008).

225
226 The booming fast food sector (http://en.wikipedia.org/wiki/Famous_Brands_Limited accessed August 2012)—one
227 local chain has some 480 restaurants around the country, and the growing consumption of crisps together have
228 become increasingly important sources of demand as over 60% of RSA's 50 million inhabitants now reside in urban
229 areas (World Bank 2011). Given that, growers' have shifted their market orientation to increasingly supply
230 processors—these shipments currently absorb 16% -20% of output (350,000-400,000 mt/yr), then ship to
231 supermarkets—another 20%, and are moving away from sales into public wholesale markets (Black 2008; NAMC
232 and Commark Trust 2007; <http://www.potatoes.co.za/industry-information/national-annual-information.aspx> accessed
233 June 2012). Potato exports represent roughly another 7% of total annual output. These shipments include both seed
234 and ware potatoes to neighbouring countries principally Angola and Mozambique (Demo et al. 2005; Reyes et al.
235 2012), but some exports in particular seed are sent as well to Botswana, Malawi, Namibia, Zambia, Zimbabwe
236 (Anaya 2009; Emongor et al. 2004) and even Mali ([http://www.abtassociates.com/Impact/2009/Strengthening-
237 Agriculture-and-Trade-in-Mali.aspx](http://www.abtassociates.com/Impact/2009/Strengthening-Agriculture-and-Trade-in-Mali.aspx) accessed August 2012) and Ivory Coast (Black 2008).

238
239 In Malawi, potatoes constitute the fourth major food crop after maize, sweet potato and cassava. In the main potato-
240 producing districts, potatoes are the principal cash crop and the second most important food crop after maize (Demo
241 et al. 2009). Although what FAO reports as production and area of potato actually represents potato and sweet
242 potato—where sweet potato accounts for some 75% of the total (see the Appendix for further details), the sharp
243 upward trend in potato output is still noteworthy albeit at far reduced absolute levels of production (Table 1).

244
245 The 11-fold increase in potato production in Malawi—from 66,000 to 742,000 mt/yr—since 1992 has been driven by
246 the tripling in area during the 1990s. While at one point during that period over 80% of production was reportedly
247 harvested in Lilongwe (60%) and Blantyre (20%) districts (Saka 2000), more recent field work suggests that potato
248 cultivation has spread into new areas. A recent survey (n=81) found that farmers in Malawi typically planted less than
249 0.5 ha in potatoes total per year spread over two growing seasons (Demo et al. 2009). Moreover, results from that
250 same study showed that 46% of the potato farmers (n=81) interviewed had not grown the crop before (Ibid.).

251
252 Growing demand for food in general in Malawi (pop. 14 million) and in the cities and towns in particular—
253 themselves a function of rapid population growth (3.1%) and urbanization (World Bank 2011)—has driven the
254 expansion in potato area. Moreover, growers report receiving attractive prices and incomes from cultivating this
255 commodity (Demo et al. 2007, 2009). Further evidence of the strong demand for potatoes is manifest in the imports of
256 fresh potatoes from neighbouring RSA (Anaya 2009) and Mozambique (Demo et al. 2005). In light of these trends,
257 government policy has sought to stimulate additional potato production as a means of reducing food imports,
258 improving food security at both the national and household level in the wake of periodic shortages of maize—
259 Malawi's basic staple and the primary focus of public sector initiatives in support of agriculture (FAO 2008a; Minot
260 2010), and as part of strategy to raise rural incomes and lower poverty in the countryside. In recent years these efforts
261 have included public-private partnerships to stimulate and then sustain potato-based agro-industry to produce potato
262 chips. A series of initiatives (e.g., the release of new, improved varieties suitable to growing local conditions aimed to
263 achieve yield potential (Kagona 2008; Labarta 2012), grower contracts with potato processors) have all been intended
264 to improve the efficiency of the value chain for both fresh tubers and processed potato products (Demo et al. 2009).

265
266 Angola saw potato output go from a reported 29,000 mt in 2000 to over 840,000 mt in 2010; area jumped from 8,800
267 to over 104,000 ha over the same period (FAOSTAT accessed June 2012). Potato production and use in Angola did
268 benefit from the end to the 27 years of civil war in 2002 (FAO 2009). As one of the most sparsely populated
269 countries in all of Africa (14 inhabitants/km²), the peace agreement ushered in natural resource-based industries in
270 petroleum and diamonds (World Bank 2007) as well as megaprojects in agriculture focused on biofuels, e.g.
271 producing ethanol from sugarcane, but including food crop production by small farmers (Allen et al. 2003). Rising
272 incomes and increased urbanization combined to generate greater effective demand for food. These trends, in turn,
273 spurred rapid expansion in potato production (FAO 2009) to meet domestic market requirements, reduce ware potato
274 imports—largely from South Africa (Anaya 2009), and bolster food supplies and incomes at the farm household

275 level (Reyes et al. 2010). In that regard, two recent farm surveys found that potato production is dominated by small
276 farmers planting less than half a hectare of the crop, utilizing small amounts of chemical fertilizer and under rain-fed
277 conditions (Reyes et al. 2010, 2012). These growers also fall into one of two groups: those who sell nearly 90% of
278 the 200 kg they harvest or those who produce only a fraction of that amount entirely for on-farm consumption (Ibid.)
279 Cultivation appears to be concentrated in the central highlands in particular
280 (http://en.wikipedia.org/wiki/Geography_of_Angola accessed August 2012).

281
282 Madagascar is only major potato-producing country in Africa that saw production decline over the last quarter
283 century (FAOSTAT accessed August 2012). Area harvested was practically stagnant and the “growth” rate in yields
284 was actually negative (Table 1). The fall in output is all the more remarkable given the tripling in production to
285 380,000 mt/yr from the 1970s to mid-1980s according to national statistics (Rasolo 1986).

286
287 The bulk of potatoes in Madagascar have been traditionally harvested by small farmers (1 +/-) in the Faritany
288 Antananarivo and Vakinankaratra regions of the Central Highlands (Ibid.). Growers cultivate potatoes up three times
289 during the year (Rakoto 1986). The main crop is grown on the hillsides in the primary rainy season Aug-Sept to Dic-
290 Feb. In some instances, it is supplemented by a second hillside crop during the (*contre saison*) produced Jun-July to
291 Oct-Nov. A third crop is planted during the dry season in the harvested rice paddies on the valley floors from
292 roughly Jan-March to May-July. While Madagascar witnessed a steady program of potato research from the 1960s
293 up to the late 1980s (Rakotondramanana 1986), subsequent attempts to revitalize the sector by strengthening the
294 research and extension program appear simply to have proved unsustainable over time. Instead, soil erosion from
295 continued population pressure on the hillsides, the shortage of good quality planting material and the isolation of
296 production zones from major urban markets due to the extremely poor road network have undermined efforts to
297 improve productivity and raise output. This despite evidence gathered in fieldwork (Rasolo et al. 1987) pointed to
298 strong domestic demand for potatoes as an off-season substitute for rice, the traditional staple, and a source of cash
299 income for highland households. In that regard, it appears that in subsequent years supermarkets and the restaurant
300 trade à la French fries (Rasolo 1986) have yet to play a catalytic role in the increased production of basic food
301 commodities in Madagascar--as has proved to be the case for potatoes in RSA, for example--as the low per capita
302 incomes of the vast majority of consumers have restricted demand for food including potatoes and potato products
303 (Minten 2008).

304
305 Unlike the other countries of SA, Mozambique has witnessed a much less erratic evolution in production and area
306 harvested over the last several decades (Table 1). While growth rates for potato output, area and yields have slowed
307 considerably in recent times, they also have avoided the double-digit expansion or negative tendencies exhibited
308 elsewhere in the sub-region. Absolute levels of production (100,000 mt) and area (8,000 ha), however, remain fairly
309 modest relatively speaking. Although baseline fieldwork provides only limited information regarding the factors
310 behind these trends (Demo et al. 2005), preliminary indications suggest that output has been spurred by efforts to
311 diversify food production away from an overwhelming dependence on cassava and maize, help reduce food imports
312 in the form of rice (300,000 mt/yr) and wheat (550,000 mt/yr) as well as capitalize on opportunities for cross-border
313 trade in potatoes with neighbouring countries, e.g. Malawi, Zimbabwe among other considerations. Some 90% of
314 production is harvested in two districts in Tete province in the far northwest part of the country (Ibid.). Despite
315 multiple planting seasons, potato cultivation has been constrained by a shortage of chemical fertilizers that in the past
316 itinerant traders brought into the country from Malawi. Furthermore, Mozambique’s weak organizational base for
317 national potato research and development efforts combined with the limited resources of the average grower have
318 resulted in a shortage of good quality planting material that in turn has hampered efforts to expand area under
319 cultivation, raise productivity and reduce dependence on seed and ware imports from RSA (Ibid.).

320 321 Utilization and Trade

322
323 The overwhelming bulk (73%) of all the potatoes produced in SA goes for human consumption (Table 5). Most of the
324 remainder goes for seed (7%) or so-called “other uses” (13%). Unlike in Europe (Haase and Haverkort 2006), no
325 potatoes serve for industrial use (e.g., starch)—with much more abundant quantities of cassava available for such uses
326 instead (Table 4). Only modest quantities (7%) are fed to livestock, primarily in RSA.

327
328 According to FAO data, the principal changes in potato use patterns over the last five decades involve the declining
329 share of potatoes utilized as seed (Table 5). As area has expanded (e.g., Angola) and as this has been increasingly
330 done by small farmers in more marginal production zones (e.g., Mozambique), then it seems likely that they use less

331 seed per hectare equivalent because the tubers in general are scarce, expensive and hard to come by helping to drive
332 down their use as a percentage of total available supply in the process (Demo et al. 2005, 2009; Reyes et al. 2010,
333 2012).

334
335 Potato basically plays two primary roles in diets across SA. At the farm level in much of the region, potatoes serve as
336 as a complement to maize as average per capita consumption remains minor (≤ 19.6 kg/capita/yr) by comparison
337 (Table 6). In addition, potatoes can serve a food security commodity either during the “hungry season” before the
338 maize crop is ready for harvest (e.g., Malawi) or should shortfalls of basic staples after harvest generate the need for a
339 home-grown food supplement (e.g., rice in Madagascar). While most growers in much of SA will eat at least part of
340 what they harvest, the commercial growers in RSA sell practically all of what they harvest.

341
342 In urban areas, potatoes eaten as a snack (chips) or French fries have become increasingly popular (NAMC and
343 Commark Trust 2007). But other than in South Africa and major cities elsewhere (e.g., Blantyre, Luanda, Maputo),
344 SA has yet to see the emergence of quick service restaurant chains on a scale that has become common in Latin
345 America (Scott 2011) or East Asia (Scott and Suarez 2012c)—nor the industrial potato processing facilities to supply
346 them. Instead, small informal enterprises have captured a hefty niche in this urban market by integrating procurement,
347 processing and retail sales direct to the public, or the processing is done “in-house” by the restaurants and hotels
348 themselves (Rasolo 1986). In RSA, a reported 15% of potato processing is done cottage industry (NAMC and
349 Commark Trust 2007). Given this situation, it is noteworthy that potatoes are one of only a few commodities that
350 experienced an increase in per capita consumption over time and across sub-regions as the evolution has closely
351 mirrored that of production adjusted for population (Table 6, Fig 6). At the same time, potatoes still play a very minor
352 role in the average diet, although their relative importance varies from major production zones (seasonal), to urban
353 areas (moderate), to rural areas where potatoes are not grown (negligible at best).

354
355 Prospects for greater potato exports have long been of interest in SA (Anaya 2009; Black 2008; Rasolo et al. 1987;
356 Scott 1990, 1992, 2002). In the post market-liberalization era in particular, trade in general has been seen as a driver
357 of economic growth and development. In the specific case of potatoes, trade is often considered as a possible source
358 of foreign exchange. In that regard, potatoes were sometimes considered as a less attractive food commodity (e.g.,
359 maize in Malawi, rice in Madagascar) with a corollary in some cases that potato exports potentially represented a
360 way of offsetting the cost of cereal imports to meet domestic food requirements (Rasolo et al. 1987). Alternatively,
361 several recent studies have highlighted the interest in reducing imports of potatoes and potato products as a possible
362 means of stimulating greater domestic production and capturing the associated value added (Allen et al. 2003; Demo
363 et al. 2007, 2009; Saka 2000).

364
365 Although average annual total trade (imports plus exports for the combined total of fresh tubers including seed,
366 frozen French fries, and potato flour) represents just 6% percent of annual production in SA, potato imports have
367 expanded rapidly over the last five decades (Table 1 and 7). The overwhelming bulk of registered trade of regional
368 origin consists of exports from RSA to neighbouring countries in the form of table potatoes and seed (Anaya 2009;
369 Emongor et al. 2004; NAMC and Commark Trust 2007; Table 7). RSA also exports small quantities of frozen
370 French fries to countries in East Africa (Tsfaye et al. 2010).

371
372 Various more recent reports have called attention to the informal, cross-border trade in potatoes, e.g. from
373 Mozambique to Malawi (Demo et al. 2005). But the volumes involved are hard to quantify in anything more than an
374 anecdotal way. The sparse empirical evidence suggests this trade is highly localized given the high cost of transport
375 in relation to the low value to weight ratio for potatoes. Nevertheless, the cross border shipments can be highly
376 dynamic in response to shifting supply and demand patterns. At the Mozambique-Malawi border, an important
377 regional market for potatoes at Aldeia Biri Biri (<http://www.tripmondo.com/mozambique/provincia-de-tete/aldeia-biri-biri/>
378 accessed August 2012) supplies central and northern Mozambique, southern and central Malawi and even
379 Zambia, Zimbabwe, and Tanzania (Ibid.; Demo et al. 2005). Although in some years it served as the focal point for
380 Malawi’s potato exports to adjacent countries, more typically this market has functioned as the shipping point for a
381 large part of Mozambique’s potato exports into Malawi.

382
383 At least in parts of Southern Africa—most notably RSA, the evolution of the domestic market for potatoes has
384 perhaps been more dynamic than that for foreign trade. Supermarkets are capturing greater market share across the
385 continent (Weatherspoon and Reardon 2003), but in RSA in particular their expanding presence at the retail level has
386 led to a restructuring of procurement practices via firm created and run regional assembly centers and away from

387 more traditional public wholesale markets (NAMC and Commark Trust 2007). Nevertheless, it should be pointed
388 out that RSA is much more urbanized than many other countries in the region

389 390 Past Projections and Future Prospects

391
392 Earlier FAO-CIP short-term projections (Anonymous 1995) for average annual growth rates for potatoes for the
393 period 1988 to 2000 were for Africa in total and not by sub-region. Be that as it may, those projections for production
394 (3.73%) and area (2.18%) proved too ambitious for SA during that time span as ACGRs for output (2.9% to 3.5%)
395 and in particular areas (0.2% to 0.5%) were far below the FAO-CIP estimates (Table 2). In the case of yields, the
396 projected growth rate (1.49%) was actually too conservative for SA (2.8%, see Table 2). As it turns out, the time
397 period in question was during the civil war in Angola and political unrest elsewhere in the sub-region. Given that, the
398 data suggest these events acted as a constraint to area expansion and production for several of the major food crops
399 (Table 4). Conversely, once peace broke out, growers other than in RSA made a major push to expand area and
400 contributed to the fall in average yields for potatoes.

401
402 In light of these more recent developments, longer-term projections for production, area, and yields in SA for the
403 period 1993 to 2020 developed using FAO data for all of SSA have proved too modest (Scott et al. 2000). Projected
404 growth rates for production (3.01%) and area (1.25) for SSA when applied to SA have proved to be well below the
405 average annual growth rates of 4.0% for output and 2.9% for area harvested observed during the last quarter century
406 (Table 1). Nonetheless, projected growth rates for yields of 1.25% have been roughly in line with the growth rate for
407 yields so far (1.1%).

408 409 **Conclusions**

410
411 Potato production expanded more rapidly in SSA than in any other part of the world over the last five decades. Within
412 SSA, the SA sub-region exhibited an array of different tendencies at the country level. In Angola, Malawi and
413 apparently Mozambique, the bulk of that increase in output came from an expansion of area harvested including into
414 more marginal production zones to meet the growing rural and in particular urban demand. RSA experienced just the
415 opposite trend. Rising productivity drove increases in production as area harvested actually declined modestly.
416 Mozambique fell between these two major trends as area grew faster than in RSA and productivity faster than Angola
417 and Mozambique. Both potato production and yields contracted in Madagascar in recent decades.

418
419 Future prospects for potatoes in SA seem equally diverse. RSA, for example, seems unlikely to experience any
420 massive increase in area under cultivation given the farm-level consolidation that has taken place over the last fifteen
421 years and the relatively mature state of the domestic market. Nevertheless, there is growing concern about the
422 possible negative effects of climate change (Hijmans 2003) and in the context of broader discussions regarding the
423 availability of water in the longer term nationwide, the crops's heavy dependence on irrigation stands out.
424 Notwithstanding, population growth rates for RSA as well as for contiguous countries such as Botswana, Lesotho,
425 Swaziland, and Zimbabwe are running at less than 1.5%/yr. In RSA and Botswana, over 60% of the population
426 already resides in urban areas with some RSA estimates showing the rate of urbanization roughly double that for
427 population as a whole. Given these various trends, growing urban demand and exports could continue to provide a
428 stimulus for further increases in potato output, but the foreign trade component will depend very much on efforts in
429 neighboring countries such as Angola and Malawi to expand both seed and ware production. A corollary to that
430 development would be the extent to which the apparent preference for fresh potatoes in some major restaurant chains
431 in RSA, among other things, will serve to stimulate further efforts to continue to improve the quality and price of
432 locally produced processed potatoes thereby discouraging possible additional imports of frozen French fries. A
433 baseline study of price differentials for the two products as carried in Peru recently (Scott and Zelada 2011) might
434 well provide a benchmark against which to evaluate future developments in this growing segment of the domestic
435 market. Given this scenario, crop diversification in the case of potatoes in RSA means diversifying markets for final
436 use for direct human consumption and exports of seed and ware potatoes.

437
438 For the emerging potato-producing countries such as Angola, Malawi and Mozambique the situation is quite different.
439 Population growth rates of 2.8%/yr, 3.2%/yr and 2.3%, respectively, are still high. With the exception of Angola
440 (59%), urbanization is still low: Malawi (16%), Mozambique (31%). Under these circumstances, potatoes role in crop
441 diversification revolves around improving food security and developing new income-generating activities for the vast
442 majority of small farmers that make up the potato sub-sector and the growing numbers of small-scale entrepreneurs

443 doing business in urban areas. In that regard, aside from basic FAO statistics on production, area and yield, relatively
444 little is known about potatoes in these countries. Hence, besides efforts--already underway in Malawi-- to increase the
445 supply of improved quality planting material, baseline studies of potato production, marketing and consumption
446 aimed at pulling together from national sources the basic statistics, government and research reports could provide
447 common ground for the more detailed debate among the different stakeholders about where and how to develop the
448 sector going forward. A key dimension to such studies would be articulating product flows and marketing practices
449 beyond the farm gate so as to widely disseminate information about commercial opportunities for potatoes and potato
450 products to a broader audience of potential participants in value-added activities. Several earlier studies carried out in
451 other African countries might readily serve as a template for this exercise as well as provide the methods materials
452 about how to go about it. A similar exercise in Madagascar might not only serve to up-date information that is now
453 over 20 years old, but also provide the focal point for initiatives to revitalize the potato sub-sector in that country.
454

455 **Appendix. Some reflections on statistics for potatoes in Sub-Saharan Africa.**

456 The literature on potatoes in Africa is riddled with examples—some acknowledged, others not—of inconsistencies in
457 the data on production and utilization as has been noted by a number of previous studies: Scott (1988) for
458 Democratic Republic of the Congo (ex- Zaïre), Ferris et al. (2001) for Uganda; Dürr (1983) and Goossens (2002) for
459 Rwanda, Gildemacher et al. (2009) for Ethiopia, to cite but a few examples. The vast majority of instances, but by no
460 means all, involve published statistics for production, area, and yields and the differences between national figures
461 versus those published by FAOSTAT. Another substantial set of differences concern discrepancies between national
462 reporting agencies, for example, the Ministry of Agriculture versus the Census Bureau or the National Agricultural
463 Research Institute. Given this reality, a number of observations are in order.
464

465 Firstly, problems with the accuracy of data on potatoes in SA are by no means peculiar to this region (Scott and
466 Suarez 2012b). For decades, informed observers have pointed to the various features of potatoes in developing
467 countries (e.g. grown by small farmers, in isolated production zones, in multiple-cropping or relay cropping patterns,
468 intercropped with other commodities such as maize, characterized by staggered harvests in the same field and with
469 little foreign trade) that lend it to being susceptible to inaccurate reporting (Horton 1981, 1987, 1988)—even in
470 industrialized countries (Scott 2002). However, many of the same considerations apply to other crops and livestock in
471 developing countries.
472

473 Secondly, it might be argued that the abovementioned factors are more acute for potatoes in SA given the political
474 and therefore institutional instability that has characterized the region's history over much of the last five decades. In
475 addition, the crop is well down on the list of major food commodities in most the countries even in some where
476 production is relatively high. In effect, where resources are scarce, less attention is given to those commodities that
477 are perceived as less important. Unfortunately for potatoes, the extent to which the crop is underreported, these sorts
478 of circumstances make for something of a self-perpetuating scenario.
479

480 Thirdly, several of the major potato-producing countries simply have not collected and/or disseminated annual
481 statistics on potato production, area and yields in perpetual fashion. For example, Gildemacher et al. (2009) refer to
482 unpublished data on potato production in Ethiopia 1995-2000. Hence, aside from the question of their accuracy, the
483 historical time-series on potato output are incomplete (e.g. for Madagascar, see Rasolo 1986) or sometimes
484 unavailable.
485

486 Finally, given this situation, the discrepancies are there. Hence, the question what if anything can be made of them?
487 For Malawi, the most blatant case of overestimation, various sources have noted the major difference between the
488 figures reported by FAO and those disseminated by other, national sources (Saka 2000; Demo et al. 2009; Minot
489 2010). Conversations with crop specialists have confirmed this phenomenon. But, in this particular case, an
490 alternative exists in the form of times-series data on production and area that we have extended back in time to have a
491 complete set of statistics for the period in question (Table 8). These data also offer a reasonable explanation of why
492 the differences between data sets exist and therefore a justification for their use instead of FAO figures in this paper.
493 FAOSTAT reports that Malawi produces no sweet potatoes when the data and FAO mission reports indicate that it
494 does (FAO 2002).
495

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497 of potato production in Africa.
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Table 1 Average annual growth rates for potatoes for countries in Southern Africa, 1961-2010

| Region/country | 2008-2010 | | | Growth rate ^a | | | | | | | | |
|-----------------------------------|-----------------------|-----------------|------------------|--------------------------|------|-----|------|------|-----|-------|------|------|
| | Production (000mt) | Area (000ha) | Yield (mt/ha) | Production | | | Area | | | Yield | | |
| | | | | 1 | 2 | 3 | 1 | 2 | 3 | 1 | 2 | 3 |
| Africa | 17,937 | 1,518 | 11.8 | 4.8 | 4.5 | 4.6 | 3.8 | 3.7 | 3.8 | 0.9 | 0.8 | 0.8 |
| Sub-Saharan Africa ^{b,c} | 9,501 | 1,185 | 8.0 | 4.1 | 4.7 | 4.4 | 3.3 | 4.6 | 4.0 | 0.8 | 0.1 | 0.4 |
| Southern Africa ^c | 3,954 | 256 | 15.5 | 4.9 | 4.0 | 4.4 | 2.5 | 2.9 | 2.7 | 2.3 | 1.1 | 1.7 |
| Rep of South Africa | 1,993 | 59 | 33.7 | 4.7 | 2.8 | 3.7 | 1.1 | -0.3 | 0.4 | 3.5 | 3.1 | 3.3 |
| Malawi ^c | 742 | 48 | 15.5 | 7.1 | 11.5 | 9.3 | 6.5 | 8.2 | 7.3 | 0.6 | 0.6 | 1.9 |
| Angola | 684 | 85 | 8.1 | 3.5 | 12.6 | 8.0 | 1.9 | 12.1 | 7.0 | 1.5 | 0.4 | 1.0 |
| Madagascar | 223 | 40 | 5.6 | 5.2 | -0.7 | 2.1 | 5.3 | 0.1 | 2.6 | -0.2 | -0.8 | -0.5 |
| Mozambique | 108 | 8 | 13.8 | 7.4 | 2.2 | 4.7 | 3.6 | 1.1 | 2.3 | 3.6 | 1.0 | 2.3 |
| Lesotho | 93 | 7 | 14.0 | 10.1 | 5.2 | 7.6 | 10.0 | 5.6 | 7.7 | 0.1 | -0.4 | -0.1 |

803 ^a 1 = 1984-86 vs 1961-63; 2 = 2008-10 vs 1984-86; 3 = 2008-10 vs 1961-63 where the average annual growth rate is calculated as
804 follows

$$\left[\left(\frac{\text{Ending 3 - year average}}{\text{Beginning 3 - year average}} \right)^{\frac{1}{\text{Number of years between beginning and end mid-points}}} - 1 \right] * 100$$

805 ^b Sub-Saharan Africa consists of Africa less North Africa that in turn is made up of Algeria, Egypt, Libya, Morocco, and the
806 Western Sahara*, and includes West Africa includes Benin, Burkina Faso, Cameroon, Cape Verde, Chad, Côte d'Ivoire*,
807 Gambia*, Ghana*, Guinea, Guinea-Bissau*, Liberia*, Mali, Mauritania, Niger, Nigeria, Senegal, Sierra Leone*, and Togo*;
808 Central Africa is made up of Burundi, Central African Republic, Congo, Equatorial Guinea*, Dem. Rep. of the Congo, Gabon*,
809 Rwanda, and Saõ Tomé and Príncipe*; East Africa consists of Djibouti*, Eritrea, Ethiopia, Kenya, Seychelles*, Somalia*, Sudan
810 (FAO does not yet report separate data for Sudan and the Rep of South Sudan, Tanzania, and Uganda; Southern Africa consists of
811 Angola, Botswana*, Comoros, Lesotho, Madagascar, Malawi, Mauritius, Mozambique, Rep. of South Africa, Swaziland, Zambia,
812 and Zimbabwe; * according to FAO, these territories reported producing no potatoes during 2008-10

813 ^c Data for Sub-Saharan and Southern Africa include statistics for Malawi based on Ministry of Agriculture and Food Security
814 data for 1994-2010 (see FAO, 2008; Saka, 2000) plus estimates for this study for years 1961-93 and not FAOSTAT; see
815 Appendix for details

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817 Source: FAOSTAT (accessed May 2012) and calculations for this study unless otherwise indicated

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Table 2 Average compound growth rates (ACGRs) for potato in Southern Africa, 1961-2010.^a

| Years | Production ^b | | | Area ^b | | | Yield ^b | | | |
|-------|-------------------------|----------|-----------|-------------------|----------|-----------|--------------------|----------|-----------|-----|
| | R ² | ACGR (%) | Signific. | R ² | ACGR (%) | Signific. | R ² | ACGR (%) | Signific. | |
| 848 | 1961-71 | 0.96 | 6.3 | *** | 0.31 | 1.9 | * | 0.63 | 4.3 | *** |
| 849 | 1962-72 | 0.96 | 6.3 | *** | 0.26 | 1.7 | n.s | 0.66 | 4.6 | *** |
| 850 | 1963-73 | 0.91 | 5.3 | *** | 0.39 | 2.2 | ** | 0.46 | 3.1 | ** |
| 851 | 1964-74 | 0.90 | 5.3 | *** | 0.57 | 2.9 | *** | 0.32 | 2.3 | * |
| 852 | 1965-75 | 0.89 | 5.1 | *** | 0.63 | 3.2 | *** | 0.26 | 1.9 | n.s |
| 853 | 1966-76 | 0.88 | 4.4 | *** | 0.72 | 3.5 | *** | 0.10 | 0.8 | n.s |
| 854 | 1967-77 | 0.91 | 3.9 | *** | 0.66 | 3.0 | *** | 0.11 | 0.9 | n.s |
| 855 | 1968-78 | 0.90 | 3.7 | *** | 0.65 | 2.9 | *** | 0.08 | 0.8 | n.s |
| 856 | 1969-79 | 0.88 | 3.5 | *** | 0.67 | 2.1 | *** | 0.26 | 1.3 | n.s |
| 857 | 1970-80 | 0.84 | 2.8 | *** | 0.73 | 2.3 | *** | 0.05 | 0.4 | n.s |
| 858 | 1971-81 | 0.84 | 3.1 | *** | 0.74 | 2.2 | *** | 0.17 | 0.8 | n.s |
| 859 | 1972-82 | 0.81 | 3.9 | *** | 0.94 | 2.8 | *** | 0.21 | 1.1 | n.s |
| 860 | 1973-83 | 0.88 | 4.4 | *** | 0.93 | 2.9 | *** | 0.42 | 1.5 | ** |
| 861 | 1974-84 | 0.88 | 4.5 | *** | 0.93 | 3.2 | *** | 0.33 | 1.2 | * |
| 862 | 1975-85 | 0.89 | 4.8 | *** | 0.95 | 3.8 | *** | 0.27 | 1.0 | * |
| 863 | 1976-86 | 0.91 | 5.0 | *** | 0.92 | 3.5 | *** | 0.44 | 1.5 | ** |
| 864 | 1977-87 | 0.89 | 4.8 | *** | 0.86 | 3.1 | *** | 0.51 | 1.7 | ** |
| 865 | 1978-88 | 0.89 | 4.8 | *** | 0.85 | 2.9 | *** | 0.62 | 1.9 | *** |
| 866 | 1979-89 | 0.89 | 4.9 | *** | 0.87 | 3.1 | *** | 0.57 | 1.7 | *** |
| 867 | 1980-90 | 0.88 | 4.5 | *** | 0.78 | 2.7 | *** | 0.59 | 1.9 | *** |
| 868 | 1981-91 | 0.92 | 3.9 | *** | 0.78 | 2.5 | *** | 0.44 | 1.3 | ** |
| 869 | 1982-92 | 0.87 | 3.2 | *** | 0.70 | 2.2 | *** | 0.33 | 1.0 | * |
| 870 | 1983-93 | 0.72 | 2.7 | *** | 0.40 | 1.3 | ** | 0.68 | 1.4 | *** |
| 871 | 1984-94 | 0.69 | 2.2 | *** | 0.07 | 0.5 | n.s | 0.67 | 1.7 | *** |
| 872 | 1985-95 | 0.66 | 2.0 | *** | 0.01 | 0.2 | n.s | 0.68 | 1.8 | *** |
| 873 | 1986-96 | 0.69 | 2.5 | *** | 0.08 | 0.5 | n.s | 0.70 | 2.0 | *** |
| 874 | 1987-97 | 0.71 | 2.8 | *** | 0.15 | 0.8 | n.s | 0.69 | 2.0 | *** |
| 875 | 1988-98 | 0.72 | 2.9 | *** | 0.02 | 0.3 | n.s | 0.75 | 2.6 | *** |
| 876 | 1989-99 | 0.72 | 3.0 | *** | 0.01 | 0.2 | n.s | 0.76 | 2.8 | *** |
| 877 | 1990-00 | 0.80 | 3.5 | *** | 0.07 | 0.5 | n.s | 0.79 | 3.0 | *** |
| 878 | 1991-01 | 0.86 | 4.4 | *** | 0.15 | 0.8 | n.s | 0.91 | 3.6 | *** |
| 879 | 1992-02 | 0.95 | 5.1 | *** | 0.57 | 2.2 | *** | 0.73 | 2.9 | *** |
| 880 | 1993-03 | 0.95 | 5.1 | *** | 0.69 | 3.8 | *** | 0.15 | 1.3 | n.s |
| 881 | 1994-04 | 0.95 | 4.8 | *** | 0.74 | 5.4 | *** | 0.02 | -0.5 | n.s |
| 882 | 1995-05 | 0.94 | 4.4 | *** | 0.77 | 6.9 | *** | 0.24 | -2.2 | n.s |
| 883 | 1996-06 | 0.95 | 4.0 | *** | 0.74 | 6.6 | *** | 0.27 | -2.3 | n.s |
| 884 | 1997-07 | 0.95 | 4.5 | *** | 0.77 | 6.9 | *** | 0.25 | -2.2 | n.s |
| 885 | 1998-08 | 0.95 | 4.6 | *** | 0.73 | 6.6 | *** | 0.16 | -1.8 | n.s |
| 886 | 1999-09 | 0.95 | 5.0 | *** | 0.72 | 6.4 | *** | 0.09 | -1.4 | n.s |
| 887 | 2000-10 | 0.95 | 5.2 | *** | 0.69 | 5.9 | *** | 0.03 | -0.7 | n.s |

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*** = Significant at 1% level; ** = Significant at 5% level; * = Significant at 10% level; n. s. = not significant

889 ^a Calculated using the following expression: $\ln Y = \ln b_0 e^{b_1 t}$, i.e. $\ln(Y) = \ln(b_0) + b_1 t$; where, Y = Variables (Production,
890 Area or Yield); \ln = natural log; and b_1 = ACGR

891 ^b Data for Southern Africa include statistics for Malawi based on Ministry of Agriculture and Food Security data for 1994-2010
892 (see FAO, 2008; Saka, 2000) plus estimates for this study for years 1961-93 and not FAOSTAT; see Appendix for details
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894 Source: FAOSTAT (accessed August 2012) and calculations for this study unless otherwise indicated
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904 **Table 3** Distribution of potato producing countries in Sub-Saharan Africa, 2008-10

| Annual production (000 mt) | Sub-Saharan Africa ^a | | | |
|----------------------------|---------------------------------|----------|----------|-----------------------|
| | West | Central | East | Southern ^b |
| 0 or no data | 7 | 3 | 3 | 1 ^c |
| > 0 <10,000 | 4 | 3 | 1 | 2 ^d |
| > 10,000 < 50,000 | 5 | -- | -- | 3 ^e |
| > 50,000 <250,000 | 1 | 1 | -- | 4 ^f |
| >250,000 | 1 | 1 | 5 | 3 ^g |
| Total | 18 | 8 | 9 | 13 |

913 ^a See Table 1 footnote b for a list of the countries in each sub-region

914 ^b Data for Southern Africa include statistics for Malawi based on Ministry of Agriculture and Food Security data for 1994-2010
915 (see FAO, 2008; Saka (2000) plus estimates for this study for years 1961-93 and not FAOSTAT; see Appendix for details

916 ^c Botswana

917 ^d Comoros, Swaziland

918 ^e Mauritius, Namibia, Zambia

919 ^f Lesotho, Madagascar, Mozambique, Zimbabwe

920 ^g Angola, Malawi, Rep. of South Africa

921 Source: FAOSTAT (accessed August 2012) unless otherwise indicated
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926 **Table 4** Average annual growth rates for major food crops in Southern Africa, 1961-2010

| Region/country | 2008-2010 | | | Growth rate ^a | | | | | | | | |
|---------------------------------|-----------------------|-----------------|------------------|--------------------------|-----|-----|------|-----|-----|-------|-----|------|
| | Production (000mt) | Area (000ha) | Yield (mt/ha) | Production | | | Area | | | Yield | | |
| | | | | 1 | 2 | 3 | 1 | 2 | 3 | 1 | 2 | 3 |
| Sub-Saharan Africa ^b | | | | | | | | | | | | |
| Cassava | 120,823 | 11,911 | 10.1 | 2.6 | 3.1 | 2.9 | 1.3 | 1.9 | 1.6 | 1.2 | 1.2 | 1.2 |
| Maize | 52,156 | 28,839 | 1.8 | 2.3 | 3.1 | 2.7 | 1.3 | 1.6 | 1.5 | 0.9 | 1.5 | 1.2 |
| Yams | 47,723 | 4,580 | 10.4 | 1.6 | 6.2 | 3.9 | 1.9 | 4.3 | 3.1 | -0.3 | 1.8 | 0.8 |
| Plantains | 26,788 | 4,303 | 6.2 | 2.4 | 1.9 | 2.2 | 2.3 | 0.9 | 1.6 | 0.2 | 1.0 | 0.6 |
| Sorghum | 22,190 | 25,551 | 0.9 | 1.4 | 2.0 | 1.7 | 1.3 | 1.6 | 1.4 | 0.1 | 0.4 | 0.2 |
| Rice, paddy | 17,712 | 8,537 | 2.1 | 3.4 | 3.8 | 3.6 | 2.4 | 2.6 | 2.5 | 0.9 | 1.1 | 1.0 |
| Sweet potatoes ^c | 17,008 | 3,400 | 5.0 | 2.5 | 4.4 | 3.5 | 2.8 | 4.3 | 3.6 | -0.2 | 0.1 | -0.1 |
| Potatoes (11) ^c | 9,501 | 1,185 | 8.0 | 4.1 | 4.7 | 4.4 | 3.3 | 4.6 | 4.0 | 0.8 | 0.1 | 0.4 |
| Southern Africa | | | | | | | | | | | | |
| Cassava | 25,418 | 2,496 | 10.2 | 1.8 | 5.0 | 3.4 | 1.2 | 1.4 | 1.3 | 0.5 | 3.6 | 2.1 |
| Maize | 21,880 | 10,144 | 2.2 | 1.5 | 2.2 | 1.9 | 0.9 | 0.2 | 0.5 | 0.6 | 2.0 | 1.3 |
| Sweet potatoes ^c | 5,545 | 599 | 9.3 | 2.6 | 7.2 | 4.9 | 2.2 | 5.2 | 3.7 | 0.4 | 1.9 | 1.2 |
| Rice, paddy | 4,759 | 1,605 | 3.0 | 1.5 | 3.0 | 2.3 | 1.5 | 0.8 | 1.1 | 0.0 | 2.2 | 1.1 |

| | | | | | | | | | | | | | |
|-----|---------------------------|-------|-----|------|-----|------|-----|-----|------|------|-----|-----|-----|
| 943 | Potatoes (5) ^c | 3,954 | 256 | 15.5 | 4.9 | 4.0 | 4.4 | 2.5 | 2.9 | 2.7 | 2.3 | 1.1 | 1.7 |
| 944 | Wheat | 2,094 | 717 | 2.9 | 4.2 | -0.5 | 1.8 | 1.2 | -4.3 | -1.6 | 3.0 | 3.9 | 3.5 |
| 945 | Bananas | 1,774 | 189 | 9.4 | 2.8 | 2.8 | 2.8 | 2.5 | 1.7 | 2.1 | 0.2 | 1.1 | 0.7 |

946 () indicates the order of importance in terms of the volume of production

947 ^a 1= 1984-86 vs 1961-63; 2= 2008-10 vs 1984-86; 3= 2008-10 vs 1961-63

948 ^b See Table 1 footnote b for a list of the countries in Sub-Saharan Africa and in the Southern Africa sub-region

949 ^c Data on potato and sweet potato production include statistics from Malawi's Ministry of Agriculture and Food Security for
950 1994-2010 (see FAO, 2008; Saka, 2000) and estimates for this study for 1961-63; see Appendix for details

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952 Source: FAOSTAT (accessed August 2012) and calculations for this study unless otherwise indicated

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965 **Table 5** Food Balance Sheets for potato in Sub-Saharan Africa, 1961-63 to 2007-09^a

| 966 | Region | | 1961-63 | 1976-78 | 1991-93 | 2007-09 |
|-----|------------------------------|-----------------------------|---------|---------|---------|---------|
| 967 | Sub-Saharan ^{b,c} | Domestic supply (000 mt) | 1,258 | 2,486 | 4,341 | 9,047 |
| 968 | | Food (%) | 73 | 75 | 78 | 75 |
| 969 | | Feed (%) | 3 | 3 | 3 | 3 |
| 970 | | Seed (%) | 14 | 12 | 9 | 11 |
| 971 | | Processing (%) | 0 | 0 | 0 | 0 |
| 972 | | Other uses (%) ^d | 9 | 10 | 10 | 11 |
| 973 | Southern Africa ^c | Domestic supply (000 mt) | 517 | 1,053 | 1,857 | 3,733 |
| 974 | | Food (%) | 67 | 73 | 75 | 73 |
| 975 | | Feed (%) | 8 | 8 | 8 | 7 |
| 976 | | Seed (%) | 16 | 10 | 7 | 7 |
| 977 | | Processing (%) | 0 | 0 | 0 | 0 |
| 978 | | Other uses (%) ^d | 9 | 9 | 10 | 13 |

979 ^a Totals may not sum due to rounding

980 ^b See Table 1 footnote b for a list of the countries in Sub-Saharan Africa and in South Africa sub-region

981 ^c Data for Sub-Saharan and Southern Africa include statistics for Malawi based on Ministry of Agriculture and Food Security
982 data for 1994-2010 (see FAO, 2008; Saka, 2000) plus estimates for this study for years 1961-93 and not FAOSTAT; see
983 Appendix for details

984 ^d According to FAOSTAT "other uses" refers to "waste" and "other uses"; in previous years it referred only to waste (Anonymous
985 1995; Horton 1988)

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987 Source: FAOSTAT (accessed August 2012) and calculations for this study unless otherwise indicated

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Table 6 Average per capita food supply (kg/yr) in Sub-Saharan Africa 1961-2009

| Region ^a | 1961-63 | 1971-73 | 1981-83 | 1991-93 | 2001-03 | 2007-09 |
|-----------------------------|---------|---------|---------|---------|---------|---------|
| Sub-Saharan Africa | | | | | | |
| Cassava | 103.5 | 97.7 | 95.2 | 109.0 | 92.3 | 75.9 |
| Fruits | 52.0 | 54.6 | 54.6 | 53.3 | 53.5 | 52.8 |
| Maize | 36.6 | 36.5 | 38.3 | 42.8 | 41.0 | 39.8 |
| Meat | 13.6 | 13.6 | 14.1 | 13.4 | 13.6 | 14.8 |
| Milk | 27.1 | 29.3 | 33.2 | 27.9 | 30.7 | 33.2 |
| Potatoes ^b | 4.0 | 4.8 | 5.7 | 6.4 | 9.0 | 8.5 |
| Sorghum | 29.1 | 22.1 | 20.1 | 20.7 | 20.7 | 20.7 |
| Sweet Potatoes ^b | 11.7 | 11.7 | 12.0 | 10.7 | 15.9 | 16.7 |
| Wheat | 10.2 | 14.4 | 17.2 | 17.2 | 20.9 | 23.2 |
| Southern Africa | | | | | | |
| Cassava | 91.1 | 88.2 | 76.2 | 74.3 | 88.9 | 88.1 |
| Fruits | 34.9 | 41.8 | 37.4 | 36.5 | 38.9 | 36.7 |
| Maize | 100.0 | 96.2 | 98.1 | 94.2 | 95.2 | 89.0 |
| Meat | 21.9 | 23.7 | 23.4 | 24.6 | 25.3 | 31.7 |
| Milk | 47.2 | 55.5 | 52.1 | 36.7 | 34.1 | 34.0 |
| Potatoes ^b | 7.5 | 10.9 | 12.6 | 13.7 | 16.8 | 19.6 |
| Sorghum | 9.5 | 8.8 | 4.8 | 3.1 | 3.1 | 3.3 |
| Sweet Potatoes ^b | 8.9 | 8.6 | 8.8 | 8.2 | 18.4 | 25.6 |
| Wheat | 25.1 | 33.5 | 35.6 | 33.2 | 33.4 | 38.7 |

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^a See Table 1 footnote b for a list of the countries in Sub-Saharan Africa and in South Africa sub-region

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^b Data for Sub-Saharan and Southern Africa include statistics on potato and sweet potato production from Malawi's Ministry of Agriculture and Food Security for 1994-2010 (see FAO, 2008; Saka, 2000) and estimates for this study for 1961-63; see Appendix for details

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Source: FAOSTAT (accessed August 2012) and calculations for this study unless otherwise indicated

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Table 7 Trade volumes and values for potatoes in Sub-Saharan Africa^a

| Region/Country | Imports | | | | Exports | | | |
|---------------------------------|------------------------------|---------------------|---------------------|-----------------------|---------------------|---------------------|---------------------|-----------------------|
| | 1961-63 (000 mt) | 1984-86 (000 mt) | 2007-09 (000 mt) | 2007-09 (000 US\$) | 1961-63 (000 mt) | 1984-86 (000 mt) | 2007-09 (000 mt) | 2007-09 (000 US\$) |
| | Potatoes | | | | | | | |
| Sub-Saharan Africa ^b | 62 | 50 | 255 | 77,138 | 27 | 11 | 0 | 14,323 |
| West Africa | 24 | 28 | 134 | 29,328 | 1 | 1 | 2 | 349 |
| Senegal | 11 | 11 | 71 | 10,708 | 0 | 1 | 0 | 18 |
| Ivory Coast | 3 | 9 | 19 | 6,220 | 0 | 0 | 0 | 63 |
| Central Africa | 8 | 4 | 2 | 1,333 | 0 | 0 | 1 | 271 |
| Rwanda | 0 | 0 | 0 | 127 | 0 | 0 | 1 | 271 |
| East Africa | 9 | 3 | 21 | 9,094 | 7 | 4 | 13 | 2,507 |
| Kenya | 2 | 0 | 2 | 143 | 4 | 0 | 1 | 122 |
| Southern Africa | 21 | 15 | 98 | 37,382 | 19 | 6 | 36 | 11,196 |
| Botswana | 1 | 5 | 20 | 7,535 | 0 | 1 | 0 | 7 |
| Mozambique | 6 | 2 | 16 | 4,808 | 0 | 0 | 0 | 0 |
| Angola | 2 | 2 | 14 | 6,386 | 0 | 0 | 0 | 0 |
| South Africa | 7 | 0 | 0 | 42 | 17 | 5 | 35 | 10,762 |
| | Frozen potatoes ^c | | | | | | | |
| Sub-Saharan Africa ^b | 0 | 0 | 34 | 24,199 | 0 | 0 | 6 | 2,128 |
| West Africa | 0 | 0 | 6 | 4,060 | 0 | 0 | 1 | 74 |
| Senegal | 0 | 0 | 1 | 796 | 0 | 0 | 0 | 55 |
| Cape Verde | 0 | 0 | 1 | 710 | 0 | 0 | 0 | 4 |
| Central Africa | 0 | 0 | 3 | 1,992 | 0 | 0 | 1 | 34 |

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|------|---------------------------------|----|----|-----|---------------------------|----|----|----|--------|
| 1116 | East Africa | 0 | 0 | 1 | 471 | 0 | 0 | 1 | 102 |
| 1117 | Kenya | 0 | 0 | 0 | 56 | 0 | 0 | 0 | 52 |
| 1118 | Uganda | 0 | 0 | 0 | 45 | 0 | 0 | 0 | 5 |
| 1119 | Southern Africa | 0 | 0 | 25 | 17,677 | 0 | 0 | 4 | 1,918 |
| 1120 | South Africa | 0 | 0 | 19 | 13,530 | 0 | 0 | 4 | 1,803 |
| 1121 | Zambia | 0 | 0 | 1 | 217 | 0 | 0 | 0 | 71 |
| 1122 | | | | | Potato flour ^c | | | | |
| 1123 | Sub-Saharan Africa ^b | 1 | 3 | 67 | 8,278 | 1 | 0 | 20 | 5,689 |
| 1124 | West Africa | 0 | 1 | 7 | 1,620 | 0 | 0 | 0 | 4 |
| 1125 | Central Africa | 0 | 0 | 30 | 759 | 0 | 0 | 0 | 20 |
| 1126 | East Africa | 1 | 0 | 13 | 1,497 | 1 | 0 | 1 | 716 |
| 1127 | Kenya | 0 | 0 | 0 | 22 | 0 | 0 | 0 | 82 |
| 1128 | Uganda | 0 | 0 | 0 | 14 | 0 | 0 | 0 | 7 |
| 1129 | Southern Africa | 0 | 1 | 17 | 4,403 | 0 | 0 | 19 | 4,949 |
| 1130 | South Africa | 0 | 1 | 4 | 1,820 | 0 | 0 | 7 | 3,535 |
| 1131 | Total | 63 | 53 | 407 | 109,616 | 27 | 11 | 79 | 22,140 |

^aTotals may not sum due to rounding

^b See Table 1 for details about the classification of countries by region and sub-region

^c Fresh weight equivalent with a conversion rate of 2:1 for frozen potatoes and 5:1 for potato flour

Source: FAOSTAT (accessed August 2012)

Table 8 Potato production in Malawi according to different sources, 1961-2010

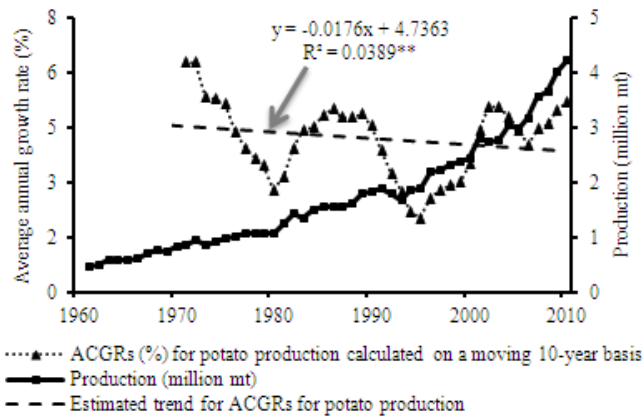
| Year | FAOSTAT | | Ministry of Agriculture and Food Security ^a | | | | | | |
|------|------------------------|------------------|--|------------------|------------------------|------------------|------------------------|------------------|----|
| | Potato | | Potato + Sweet potato | | Potato | | Sweet potato | | |
| | Production (000 mt) | Area (000 ha) | Production (000 mt) | Area (000 ha) | Production (000 mt) | Area (000 ha) | Production (000 mt) | Area (000 ha) | |
| 1153 | 1961 | 60 | 10 | 60 | 10 | 11 | 2 | 49 | 8 |
| 1154 | 1962 | 62 | 10 | 62 | 10 | 11 | 2 | 51 | 8 |
| 1155 | 1963 | 64 | 10 | 64 | 10 | 12 | 2 | 52 | 8 |
| 1156 | 1964 | 66 | 11 | 66 | 11 | 12 | 2 | 54 | 9 |
| 1157 | 1965 | 68 | 11 | 68 | 11 | 12 | 2 | 56 | 9 |
| 1158 | 1966 | 70 | 11 | 70 | 11 | 13 | 2 | 57 | 9 |
| 1159 | 1967 | 78 | 12 | 78 | 12 | 14 | 2 | 64 | 10 |
| 1160 | 1968 | 80 | 12 | 80 | 12 | 14 | 2 | 66 | 10 |
| 1161 | 1969 | 84 | 13 | 84 | 13 | 15 | 2 | 69 | 11 |
| 1162 | 1970 | 86 | 13 | 86 | 13 | 16 | 2 | 71 | 11 |
| 1163 | 1971 | 83 | 13 | 83 | 13 | 15 | 2 | 68 | 11 |
| 1164 | 1972 | 85 | 13 | 85 | 13 | 15 | 2 | 70 | 11 |
| 1165 | 1973 | 235 | 35 | 235 | 35 | 42 | 6 | 193 | 29 |
| 1166 | 1974 | 240 | 35 | 240 | 35 | 43 | 6 | 197 | 29 |
| 1167 | 1975 | 245 | 35 | 245 | 35 | 44 | 6 | 201 | 29 |
| 1168 | 1976 | 250 | 35 | 250 | 35 | 45 | 6 | 205 | 29 |
| 1169 | 1977 | 255 | 36 | 255 | 36 | 46 | 6 | 209 | 29 |
| 1170 | 1978 | 260 | 36 | 260 | 36 | 47 | 6 | 213 | 30 |
| 1171 | 1979 | 260 | 36 | 260 | 36 | 47 | 6 | 213 | 30 |
| 1172 | 1980 | 270 | 38 | 270 | 38 | 48 | 6 | 221 | 32 |
| 1173 | 1981 | 280 | 40 | 280 | 40 | 50 | 7 | 230 | 33 |
| 1174 | 1982 | 285 | 40 | 285 | 40 | 51 | 7 | 234 | 33 |

| | | | | | | | | | |
|------|------|--------|-----|--------|-----|-----|----|--------|-----|
| 1175 | 1983 | 290 | 40 | 290 | 40 | 52 | 7 | 238 | 33 |
| 1176 | 1984 | 295 | 42 | 295 | 42 | 53 | 7 | 242 | 35 |
| 1177 | 1985 | 300 | 42 | 300 | 42 | 54 | 7 | 246 | 35 |
| 1178 | 1986 | 310 | 43 | 310 | 43 | 56 | 7 | 254 | 36 |
| 1179 | 1987 | 320 | 32 | 320 | 32 | 58 | 5 | 262 | 27 |
| 1180 | 1988 | 330 | 32 | 330 | 32 | 59 | 5 | 271 | 26 |
| 1181 | 1989 | 340 | 47 | 340 | 47 | 61 | 8 | 279 | 39 |
| 1182 | 1990 | 350 | 34 | 350 | 34 | 63 | 6 | 287 | 28 |
| 1183 | 1991 | 360 | 54 | 360 | 54 | 65 | 9 | 295 | 45 |
| 1184 | 1992 | 350 | 26 | 350 | 26 | 63 | 4 | 287 | 21 |
| 1185 | 1993 | 370 | 41 | 370 | 41 | 67 | 7 | 303 | 34 |
| 1186 | 1994 | 350 | 41 | 173 | 37 | 42 | 4 | 131 | 33 |
| 1187 | 1995 | 397 | 68 | 366 | 63 | 70 | 7 | 296 | 56 |
| 1188 | 1996 | 703 | 78 | 867 | 94 | 100 | 9 | 767 | 85 |
| 1189 | 1997 | 975 | 102 | 982 | 102 | 115 | 10 | 868 | 92 |
| 1190 | 1998 | 1, 553 | 148 | 1, 455 | 140 | 117 | 12 | 1, 339 | 128 |
| 1191 | 1999 | 1, 840 | 164 | 1, 821 | 165 | 149 | 13 | 1, 672 | 152 |
| 1192 | 2000 | 2, 037 | 178 | 2, 032 | 174 | 173 | 14 | 1, 859 | 161 |
| 1193 | 2001 | 2, 852 | 211 | 2, 713 | 205 | 310 | 22 | 2, 403 | 183 |
| 1194 | 2002 | 1, 404 | 111 | 3, 103 | 239 | 350 | 28 | 2, 753 | 212 |
| 1195 | 2003 | 1, 884 | 144 | 1, 935 | 146 | 399 | 30 | 1, 535 | 116 |
| 1196 | 2004 | 2, 183 | 181 | 2, 006 | 183 | 431 | 33 | 1, 575 | 149 |
| 1197 | 2005 | 1, 486 | 164 | 2, 006 | 183 | 431 | 33 | 1, 575 | 149 |
| 1198 | 2006 | 2, 309 | 173 | 2, 309 | 173 | 528 | 41 | 1, 782 | 132 |
| 1199 | 2007 | 2, 859 | 188 | 2, 901 | 191 | 594 | 40 | 2, 307 | 151 |
| 1200 | 2008 | 2, 994 | 205 | 3, 036 | 208 | 673 | 46 | 2, 362 | 162 |
| 1201 | 2009 | 3, 428 | 212 | 3, 472 | 214 | 776 | 48 | 2, 696 | 166 |
| 1202 | 2010 | 4, 706 | 241 | 3, 674 | 229 | 776 | 49 | 2, 898 | 180 |

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Source: FAOSTAT (accessed June 2012); Ministry of Agriculture and Food Security 1994-2010 data are from the same Ministry (see FAO, 2008; Saka, 2000); data for 1961-1993 represent estimates derived via interpolation calculated for this study based on the 1994-2010 data

Fig. 1 Potato production and ACGRs for production in Southern Africa, 1961-2010^a



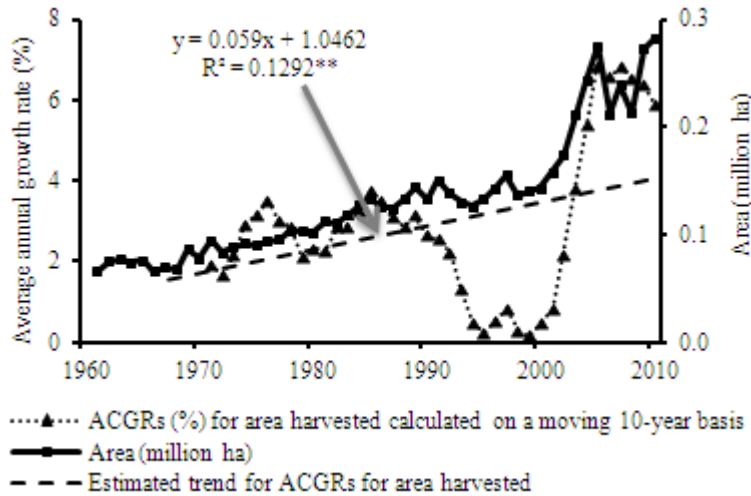
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^a Data points for the ACGRs are taken from Table 2; see Table 2 for details. *Double asterisks* R^2 indicates the estimated trend line for growth rates is significant at the 1% level

Source: Table 1, 2 and 8

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Fig. 2 Area harvested for potato and ACGRs for area in Southern Africa, 1961-2010^a

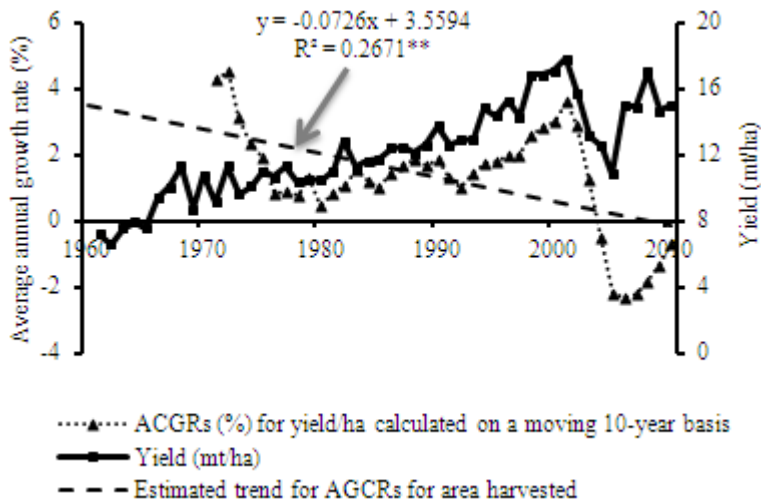


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^a Data points for the ACGRs are taken from Table 2; see Table 2 for details. *Double asterisk* R^2 indicates the estimated trend line is significant at the 1% level

Source: Table 1, 2 and 8

Fig. 3 Yield/ha for potato and ACGRs for yields in Southern Africa, 1961-2010^a



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^a Data points for the ACGRs are taken from Table 2; see Table 2 for details. *Double asterisk* R^2

1245 indicates the estimated trend line is significant at the 1% level

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1247 Source: Table 1, 2 and 8

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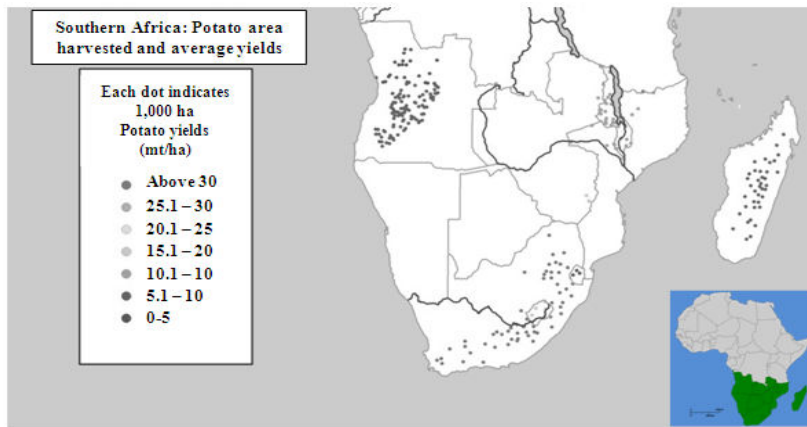
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1260 **Fig 4.** Potato area in Southern Africa

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1262 Source: CIP's Research Informatics Unit

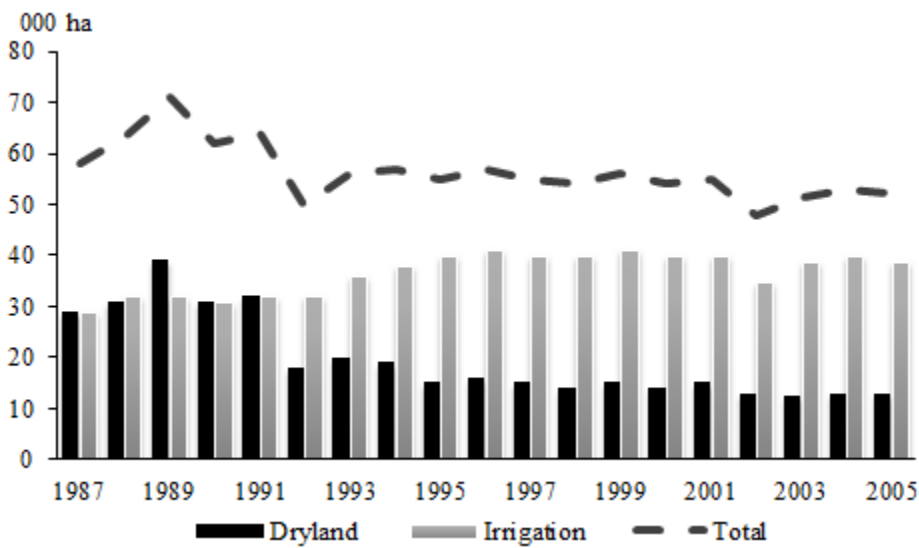
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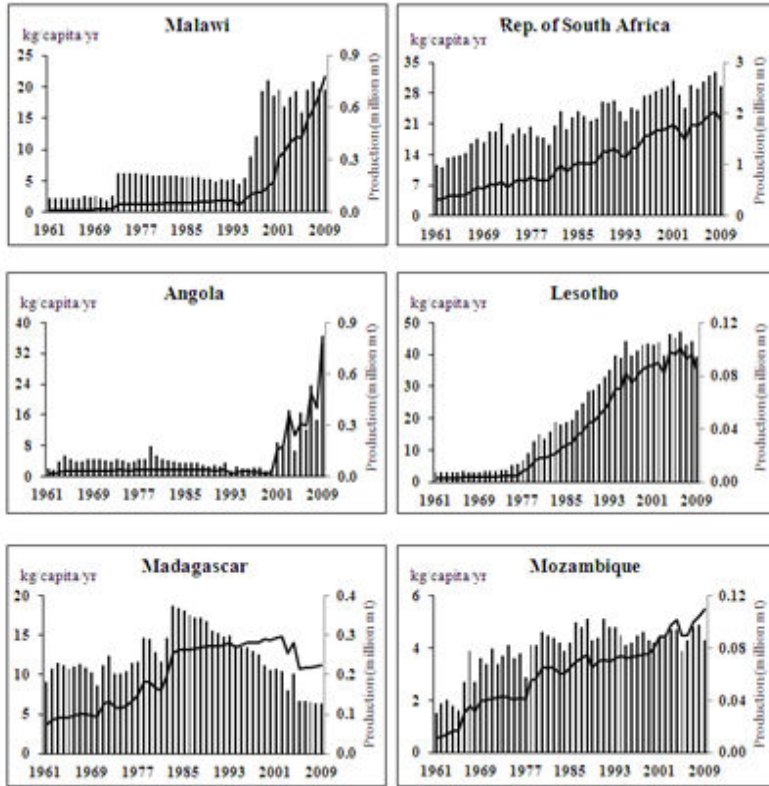
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1269 **Fig. 5** Dry-land versus irrigated potato area in the Rep. of South Africa, 1987-2005

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Source: Potatoes SA



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Fig. 6 Annual average potato consumption for selected countries in Southern Africa, 1961-2009

Source: FAOSTAT (accessed July 2012)