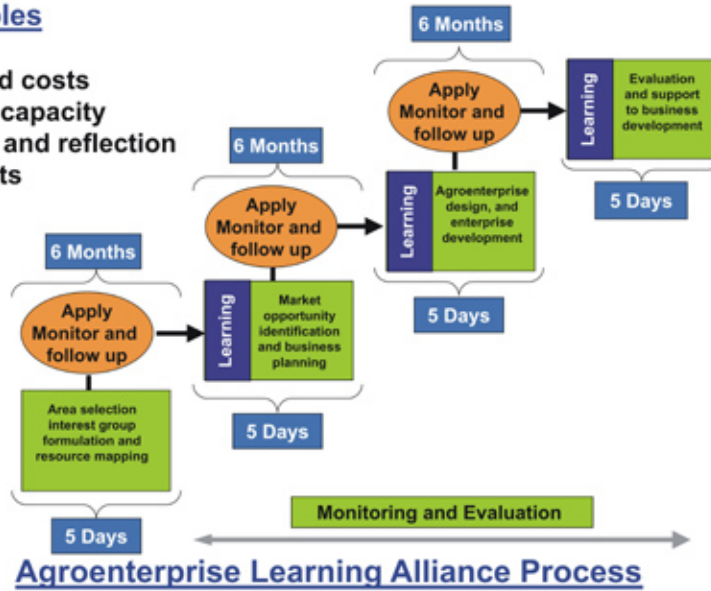


Learning Alliance principles

- Common objectives
- Shared responsibilities and costs
- Focus on co-innovation & capacity
- Iterative learning, practice and reflection
- Shared lessons and outputs



The CRS-CIAT Agroenterprise Learning Alliance has transformed how CRS articulates and implements agricultural programs and has made us a more effective customer and provider of research technologies and services

Up-scaling

Region	33 Participating Countries
East Africa 2002	Kenya Ethiopia Tanzania Uganda Burundi Madagascar Sudan
Latin America 2002	Guatemala El Salvador Honduras Nicaragua Bolivia Peru Ecuador
West Africa 2005	Sierra Leone Burkina Faso Mali Senegal Gambia Ghana Benin Niger Liberia
Southeast Asia 2005	Vietnam Cambodia Philippines Indonesia East Timor Myanmar Acheh
South Asia 2006	India Pakistan Afghanistan

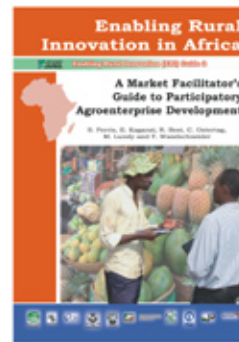
New Insights



Cross site regional analysis led to new research insights into minimum skills required for effective market linkage for the poor

Lessons learnt were translated in new practices to facilitate up and out-scaling

New Best Practices



The original Learning Alliances in East Africa and Latin America, initiated in 2002, inspired three additional regional alliances, all self-financed.

Out-scaling and Impact: Linking poor farmers to growth markets

Country	Market	Commodity	Seed (MT)	Area (ha)	Farmers	Partner
India	National	Chickpea	115	1,964	11,530	ICRISAT
Ethiopia	Europe	Navy Bean	158	1,554	3,049	CIAT
Kenya	East Africa	Groundnut	5	884	2,063	ICRISAT
Burundi	East Africa	Rice	6	103	2,040	WARDA
Tanzania	India	Chickpea	72	801	2,401	ICRISAT
		Pigeonpea	1,016	86,888		



All 33 countries are engaged in market chain projects and after 4 years CRS is going to commercial scale with major private sector partners in five countries, using research and technology support from both CIAT & ICRISAT.